

MÖBIUS PARTNERS:



Jay Uribe
President & Co-founder

Junab Ali
President & Co-founder

Empowering IT Solutions

Möbius Partners recognizes that every journey toward digital transformation is different. As a leading IT

solutions provider that serves corporate and public sector customers throughout Texas and the central US, the company's success is closely tied to their customers' success. Möbius Partners is based in San Antonio, TX with offices in Dallas and Houston. With a highly skilled team of certified engineers and service delivery managers, they make it a priority to stay ahead of technical trends through continuous learning, certifications, and training. The company has a unique 'work hard/play hard' culture and believes in working together with their clients in order to get the job done right.

Like their customers, Möbius Partners is driven by business outcomes. They invest in long-term relationships with

their customers in order to maximize the impact of their technology expertise. The team's sole commitment is to provide constant, responsive, transformational support.

Partners In Excellence

Junab Ali and Jay Uribe co-founded Möbius Partners in 2000. These two high school friends recognized that their unique strengths and backgrounds were complimentary and that they could leverage their expertise to help enterprise businesses implement the right technology. Nearly 18 years after starting Möbius Partners, Jay and Junab stay true to the tenets on which they established the company. Jay and Junab believe if they get it right with their employees, the employees will get it right with their customers. With a strong belief in a shared vision, the Möbius Partners team is known for finding that hard-to-find *groove* of expertise, innovation and collaboration. That unique ability is the origin of their nickname: Groovers.

“ We provide our clients with the most advanced and strategic technologies available to help them innovate, transform, and deliver positive business outcomes. ”

Strategic Technology Solutions

Möbius Partners provides the most advanced and strategic technology solutions to deliver positive and growth-generating outcomes. Cost-effective solutions are structured around a variety of technology services focusing on Cloud Adoption, IT Task Automation, Monitoring, IT Service Management, Data Center Optimization, Application Delivery, DevOps, Security Compliance, Analytics, and more.

Möbius Partners offers a dedicated support management team to help maximize performance, minimize risk and identify cost-saving opportunities across customer environments. MP SupportLink is a multi-vendor Support Contract Management solution, that provides the much-needed visibility to proactively, effectively, and efficiently manage all service and support contracts.

Partnering for Success

Möbius Partners collaborates with the world's leading enterprise technology companies to stay ahead of digital transformation trends. Some of our top partners include Aruba, Cisco, CloudPhysics, Cohesity, Dell EMC, Docker, F5, Fortinet, Hewlett Packard Enterprise, Micro Focus, New Relic, Red Hat, Splunk, Turbonomic, VMware.

These partnerships and certifications make Möbius Partners a trusted advisor within their customer base. The Möbius Partners team is often considered an extension of their customer's workforce because of their strong relationships and commitment to the success of their customers businesses.

Awards and Achievements

Möbius Partners has been recognized many times over as a top solutions

provider.

- Best Places to Work in Texas: 2009, 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018
- Best Places to Work in San Antonio: 2007, 2008, 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018
- CRN Magazine's Tech Elite 250: 2011, 2012, 2013, 2014, 2015, 2016, 2017
- CRN Magazine's Solution Provider 500 (Sp500): 2013, 2014, 2015, 2016, 2017, 2018
- Top 10 Data Center Networking Solution Providers by Enterprise Networking Magazine: 2016, 2017

Digital Transformation is Key

Many companies are investing in digital transformation. The key to future success, however, is a sound and strategic approach to digital transformation. In order to accelerate business processes and competencies, companies need a partner to provide comprehensive IT solutions. Möbius Partners has a pulse on the latest technology and uses its expertise to develop a transformation strategy. Looking ahead, the company will continue to grow the services they provide to customers and deliver new managed services to accelerate business and support digital transformation. [▶](#)

